

Brazilian and Mexican insurance markets, their economies and challenges

- *The CEOs of the RTS Group visited São Paulo and Mexico City to learn first-hand how the Brazilian and Mexican insurance markets and economies are faring, the challenges they face and their requirements.*
- *Besides visiting the Group's offices in both cities and holding several internal meetings with employees, the CEOs also participated in the seminars RTS organised with the most important professionals in the insurance sector in both countries.*



Left to right: Luis Pérez Arnáu, Juan Guillermo Uribe, José Caraballo, Manuel Torres y Juan Miguel Álvarez, during the seminar organized by RTS International Loss Adjusters in Mexico City.

[Luis Pérez Arnáu](#), [José Caraballo](#) and [Manuel Torres](#), chief executive officers of [RTS International Loss Adjusters](#), an international business that has focused on claims management and loss adjusting since 1989 with offices in Spain, Portugal and Latin America, have been on their annual corporate trip, this time to Brazil and Mexico.

The CEOs of the RTS Group visited these countries to learn first-hand how the **Brazilian and Mexican insurance markets** and economies are faring, the challenges they face and their requirements. This trip is the result of the group's interest in both markets where RTS, as part of its strategic plan and the increasing importance of Latin America and Mexico, has already consolidated its presence.

During their visit, the CEOs held meetings with some of the **main insurance companies, brokers and professionals in the insurance market** to outline the group's exponential growth with a network of its own offices in Latin America and several associated offices.



The public attends the seminar organized by RTS International Loss Adjusters in Mexico City, that brought together high-level experts from the sector.

Besides holding several internal meetings with employees and [Juan Miguel Álvarez](#), RTS director in Mexico, and [Leonardo Duarte](#), RTS director in Brazil, the CEOs took part in the seminars the RTS Group organised for the insurance sector in both countries. [Juan Guillermo Uribe](#) and [Sancho Azevedo](#), Regional RTS Directors, were also present.

The many insurance professionals that attended the seminar held by RTS International Loss Adjusters in Mexico had the opportunity to listen to talks given by **Edmundo Hernández Sánchez**, Claims Director at AON Risk Solutions, **Eduardo Reinoso Angulo**, Director and founding partner of ERN, and **Manuel García Pimentel Caraza**, partner of García Pimentel. A variety of topics was discussed at the event, including the lessons learned after the earthquake in September 2017.



Left to right: Leonardo Duarte, Director of RTS in Brazil; Ana Fornells, Economic and Commercial Counselor of the Embassy of Spain in São Paulo and Roberto Hernández, CCO of Zurich Brazil, during one of the debates that took place in the seminar of RTS International Loss Adjusters in Brazil.

There were four exceptional speakers at the seminar in São Paulo: **Roberto Hernández**, CCO of Zurich Brasil, **Maurício Szpiz**, claims manager from Swiss Re, and **Fabio Torres**, partner of TM LAW and Kennedys, analysed the Brazilian reinsurance market and gave their views on several of the country's claims aspects. **Ana Fornells**, economic and business advisor at the Spanish Embassy in São Paulo, contributed her knowledge on the relationships between the two regions and the role the insurance market plays in the Brazilian economy.

Besides offering its RTS services to the insurance market, **RTSIS** and **IST**, companies in the Group, are also present in both countries to consolidate its portfolio. RTSIS is a company specialised in adjusting frequent losses, comprehensive claims management and document management.

About RTS International Loss Adjusters

RTS International Loss Adjusters is an international business group founded in 1989 with our own offices in Spain, Latin America and Portugal. Since our beginnings, our business has focused on adjusting losses in industrial risks and all types of technical sectors.

For more information, please visit our website <http://rtsgrupo.com/en/> or contact us.

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